



Midwest Gymnastics Booster Club

2021 Annual Membership Meeting

Meeting Held: June 28, 2021

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Agenda

- ▶ Membership Statistics
- ▶ A few immediate to-dos
- ▶ Parent level reps
- ▶ Fee reconciliation (actual fees vs what members paid last year)
- ▶ 2021-22 Next Season Fee Estimates & Invoicing
- ▶ Gina Morri subsidy earned and other distributions
- ▶ Board member voting

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Membership Statistics

- ▶ Total Potential Members @ End of Season: 86
- ▶ Drops (post-season): 18
- ▶ Total *Returning* Gymnasts: 68
- ▶ Total *New* Gymnasts: 49
- ▶ **TOTAL 2021-22 TEAM ROSTER: 117**

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Team Headcount 2021-22 Season

Team	# of Gymnasts
Xcel	39
JO Compulsory (Petite)	8
JO Compulsory (Entry Level 3)	15
JO Compulsory (Levels 3-5)	33
JO Optionals (Levels 6-10)	19
JO Elite	5
TOTAL	117 Gymnasts (as of 6/28/21)

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To-Do: Opt-In for Next Year

Opt-In for next year. Must be done every year.

1. Go to Parent Portal:
2. "Opt-In to Booster Club":
3. Fill out form & submit.



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To-Do: Social Media

- ▶ Follow Us On Facebook!
- ▶ Midwest Gymnastics Booster Club



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To-Do: Block the Gina Morri weekend

2022 Gina Morri Meet February 11-13

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Parent Level Reps

- ▶ “Fun Fund” arrangements
- ▶ Plan team building activities
- ▶ Team communications liaison

Xcel: All Levels
Compulsory: New Petite / Training
Compulsory: Level 3
Compulsory: Level 4-5
Optionals & Elite: Levels 6-10 & Elite

Calling All Volunteers!

**Email me if interested:
president@midwestgymnasticsboosterclub.org**

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Athlete Fees / Reconciliation

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What Goes Into the Athlete Fees?

- ▶ Meet registrations (individual and team)
- ▶ Coaching fees to attend meets (travel & time spent)
- ▶ Annual fees (USAG registrations for coaches, postage, etc.)
- ▶ Professional services (Non-profit renewal, tax preparation)
- ▶ “Fun Fund” (\$25/gymnast)

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Actual 2020-21 Fees

Team	Meet Fees	Booster Club Expenses	Total
Xcel (Regular Season Only)	\$479.12	\$85.00	\$564.12
Xcel (Regular + State)	\$709.05	\$85.00	\$794.05
Compulsories (Regular Season Only)	\$499.12	\$85.00	\$584.12
Compulsories (Regular + State)	\$703.05	\$85.00	\$788.05
Optionals Level 6-7 (Regular + State)	\$942.14	\$85.00	\$1,027.14
Optionals Level 8 (Regular + State + Regionals)	\$1,579.22	\$85.00	\$1,664.22
Optionals Level 9 (Regular + State + Regionals + Westerns)	\$2,358.94	\$85.00	\$2,443.94
Elite (Lyden)	\$1,185*	\$85.00	\$1,270.00

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Actual Fees Compared to Estimate/Invoiced

Team	Estimation	Actual Fees	Refund / Owes
Xcel (Regular Season Only)	\$750.00	\$564.12	\$185.88
Xcel (Regular + State)	\$750.00	\$794.05	-\$44.05
Compulsories (Regular Season Only)	\$1,000.00	\$584.12	\$415.88
Compulsories (Regular + State)	\$1,000.00	\$788.05	\$211.95
Optionals Level 6-7 (Regular + State)	\$1,250.00	\$1,027.14	\$222.86
Optionals Level 8 (Regular + State + Regionals)	\$1,250.00	\$1,664.22	-\$414.22
Optionals Level 9 (Regular + State + Regionals + Westerns)	\$3,112.70	\$2,443.94	\$668.76

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Fee Reconciliation

- ▶ If you have a refund, you will receive a check from Booster Club (left at front desk - wait for email to announce when checks are there).

- ▶ If you owe:
 - ▶ Returning Members - added to first invoice for next season's fee
 - ▶ Non-returning Members - invoice sent by email for payment

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2021-22 Season Athlete Fees

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2021-22 Athlete Fee Estimations

- ▶ Estimated fees will be at least last year's (not less)
- ▶ Added to estimated fees:
 - ▶ Xcel (lower levels) - will include State
 - ▶ Xcel (upper levels) - will include State
 - ▶ Compulsory - will include State
 - ▶ Optionals Level 6-7 - will include State
 - ▶ Optionals Level 8 - will include State and Regionals
 - ▶ Optionals Level 9 - will include State, Regionals, and Westerns
- ▶ Gym is considering 2 flying meets for Optionals and driving meets for Compulsory and Xcel (upper levels).
- ▶ Will email final invoice amounts as soon as I can get close!

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Invoice Timing

- ▶ Goal: First Invoice out by July 15
- ▶ THREE initial payments plus a fourth supplemental payment

August 15, 2021	First Payment Due	Will also include any fees owed from last year
September 15, 2021	Second Payment Due	Might be higher than first invoice once final meet schedules known
October 15, 2021	Third Payment Due	Might be higher than first/second invoice once final meet schedules known
November 15, 2021	Supplemental Payment Due	Once schedule finalized, I will add a 4 th payment for anything I under estimated.

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Gina Morri Fee Subsidy

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Gina Morri Net Proceeds

\$66,621.42

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Eligible Member Requirements

- ▶ Sponsorship Fundraising; AND
- ▶ Volunteer Hours (at the meet)

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Show Me The Money!

Eligible Members will receive . . .

100% reimbursement

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Eligible Member Reimbursement

- ▶ Based on last season's ACTUAL FEES
- ▶ Prior years → subtracted it from the Fall invoice
- ▶ This year → cutting reimbursement checks

- ▶ NOTE: Your invoices will be higher with this change because you are getting reimbursement now instead of an invoice reduction.

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The Numbers: Combined

Team	Estimation	Actual Fees	All members Refund / Owes	ELIGIBLE MEMBER GINA REIMBURSEMENT	ELIGIBLE MEMBER NET PAYOUT
Xcel (Regular Season Only)	\$750.00	\$564.12	\$185.88	\$564.12	\$750
Xcel (Regular + State)	\$750.00	\$794.05	-\$44.05	\$794.05	\$750
Compulsories (Regular Season Only)	\$1,000.00	\$584.12	\$415.88	\$584.12	\$1,000
Compulsories (Regular + State)	\$1,000.00	\$788.05	\$211.95	\$788.05	\$1,000
Optionals Level 6-7 (Regular + State)	\$1,250.00	\$1,027.14	\$222.86	\$1,027.14	\$1,250
Optionals Level 8 (Regular + State + Regionals)	\$1,250.00	\$1,664.22	-\$414.22	\$1,664.22	\$1,250
Optionals Level 9 (Regular + State + Regionals + Westerns)	\$3,112.70	\$2,443.94	\$668.76	\$2,443.94	\$3,112.70

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Disclaimer!

Some individual actual fees may vary and your refunds or amounts owed can differ.

e.g., if your daughter did not compete at a meet AND the Booster Club received a refund for the fees paid, then actual fees will be lower.

e.g., if your daughter participated in a mobility meet, actual fees will be higher.

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Good news doesn't stop there . . .

- ▶ Booster Club surplus distribution

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Additional Distributions

- ▶ Booster Club Account (end of May): \$181,923
- ▶ Keep in reserve: \$50,000

Account Balance	\$181,923
Reserve	\$50,000
2020-21 Fee Reconciliation	\$11,145.21
Gina Morri 100% Subsidy	\$43,415.92
Fun Fund (2021-22) (117 gymnasts @ \$25)	\$2,925
Remaining	\$74,436.87

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1: Last Year's Subsidy (get to 100%)

- ▶ Last year subsidy (backfill 45% that wasn't paid): \$17,467.79
 - ▶ Based on LAST YEAR ELIGIBLE MEMBERSHIP

Account Balance	\$181,923
Reserve	\$50,000
2020-21 Fee Reconciliation	\$11,145.21
Gina Morri 100% Subsidy	\$43,415.92
Fun Fund (2021-22) (117 gymnasts)	\$2,925
Prior Year 45% Gina catch-up	\$17,467.79
Remaining	\$56,968.08

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2: Returning Eligible Members

- ▶ Tuition Assistance: \$500 per eligible member
- ▶ 44 returning eligible members: \$17,600

Account Balance	\$181,923
Reserve	\$50,000
2020-21 Fee Reconciliation	\$11,145.21
Gina Morri 100% Subsidy	\$43,415.92
Fun Fund (2021-22) (117 gymnasts)	\$2,925
Prior Year 45% Gina catch-up	\$17,467.79
Returning Eligible Members Tuition Assistance	\$22,000
Remaining	\$34,969.08

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3: Leotards & Warm-Ups Assistance

Category	Amount	# Gymnasts	Total
Eligible Returning Members	\$500	44	\$22,000
All remaining members	\$50	73	\$3,650

Account Balance	\$181,923
Reserve	\$50,000
2020-21 Fee Reconciliation	\$11,145.21
Gina Morri 100% Subsidy	\$43,415.92
Fun Fund (2021-22) (117 gymnasts)	\$2,925
Prior Year 45% Gina catch-up	\$17,467.79
Returning Eligible Members Tuition Assistance	\$22,000.00
Leotard Assistance	\$25,650
Remaining	\$9,319.08

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Fundraising Success Summary

- ▶ Eligible Members last year are receiving:
 - ▶ 100% of last year's athlete fees refunded
 - ▶ Make-whole for prior year (earn back additional 45% - based on prior year eligibility)
 - ▶ Leotard and warm-ups paid for in full (\$500 value)
 - ▶ Tuition assistance for monthly gym tuition (\$500 value)
- ▶ Non-Eligible and New Members will benefit from fundraising with:
 - ▶ \$50 contribution towards leotard expense
- ▶ ALL MEMBERS will benefit from distribution of remaining amount pending vote!
- ▶ ALL MEMBERS benefit from the "fun fund" each year!

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4: Committee & Voting

- ▶ Remaining \$9,319.08
- ▶ Brainstorming Committee
 - ▶ Parent level reps → Submit top 3 ideas
 - ▶ Entire membership will vote

Endless Ideas . . .

- All-teams activity (Valley Fair, Outing, Etc.)
- Simone Biles Gold Over America (Oct.)
- Banquet/Party
 - Season Kick Off?
 - Outdoor picnic?
 - Dress-up banquet style?
- Increase fun fund
- Gymnast matching bags
- Gymnast gift
- *What else?*

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More Fundraising

- ▶ SC RIP
- ▶ Amazon Smile

- ▶ New Board Member position to help with more ideas.

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Board Member Voting

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Board of Directors - Current

Position	Parent
President	Nicole Faulkner
Vice President	Eddie Faulkner
Treasurer	Eddie Faulkner (interim)
Secretary	Betsy Laliberte
Director of Fundraising, Gina Coordinator	Emily Sutherland

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Board - Director of Fundraising

- ▶ New Position
- ▶ Gina Morri Coordinator → Vice President responsibilities
- ▶ New position leads non-Gina fundraising efforts, plus other duties:
 - ▶ Leads Jumbo Tron effort for Gina Morri invitational (either directly or through another parent volunteer)
 - ▶ Leads non-Gina-Morri fundraising efforts (securing parent volunteers/committees as appropriate to facilitate at least two additional fundraising opportunities -- e.g., soup sales, pizza sales).
 - ▶ Leads hosted meet / Gina Morri vendor and good luck gram fundraising efforts (in collaboration with President and Vice President)
 - ▶ Not required to work the entire Gina Morri meet weekend, but required to fulfill minimum volunteer requirements for general members.

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Board Member Candidates for Voting

Position	Parent Candidate Submitted as of 6/28/21	Team
President	Nicole Faulkner	Optionals
Vice President (incl. Gina Coordinator)	Emily Sutherland	Xcel
Treasurer	Eddie Faulkner	Optionals
Secretary	Betsy Laliberte	Optionals
Director of Fundraising	Looking for Volunteers!	Compulsory??

Any Other Candidates Before Voting?

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Voting (and results)

Position	Parent Candidate Submitted as of 6/28/21	Vote Results*
President	Nicole Faulkner	
Vice President (incl. Gina Coordinator)	Emily Sutherland	
Treasurer	Eddie Faulkner	
Secretary	Betsy Laliberte	
Director of Fundraising	Vote TBD	Vote TBD

*Vote taken by anonymous zoom voting and results populated into slide after the meeting for posting on Parent Portal

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Parent Portal

- ▶ Password: BC@info
- ▶ Gina Morri information (sponsorship requirements)
- ▶ Archive of Zoom meeting powerpoints and videos
- ▶ Archive of parent information letters
- ▶ Calendar
- ▶ Photos

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New Parent Meeting - tomorrow

- ▶ Introduction to the Booster Club
- ▶ Membership Requirements (high-level - details TBD)

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Any Questions?

Nicole Faulkner
president@midwestgymnasticsboosterclub.org

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